

School Food Innovator Series

Putting School Meals for All into Practice

September 21, 2022

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ECOLITERACY

CALIFORNIA FOOD
FOR CALIFORNIA KIDS®



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Ksenia Glenn

Director of Nutrition Services
Upland School District

Jen McNeil

Co-founder
Lunch Assist

Nancy Rostomily

Director of Nutrition Services
Lodi Unified School District



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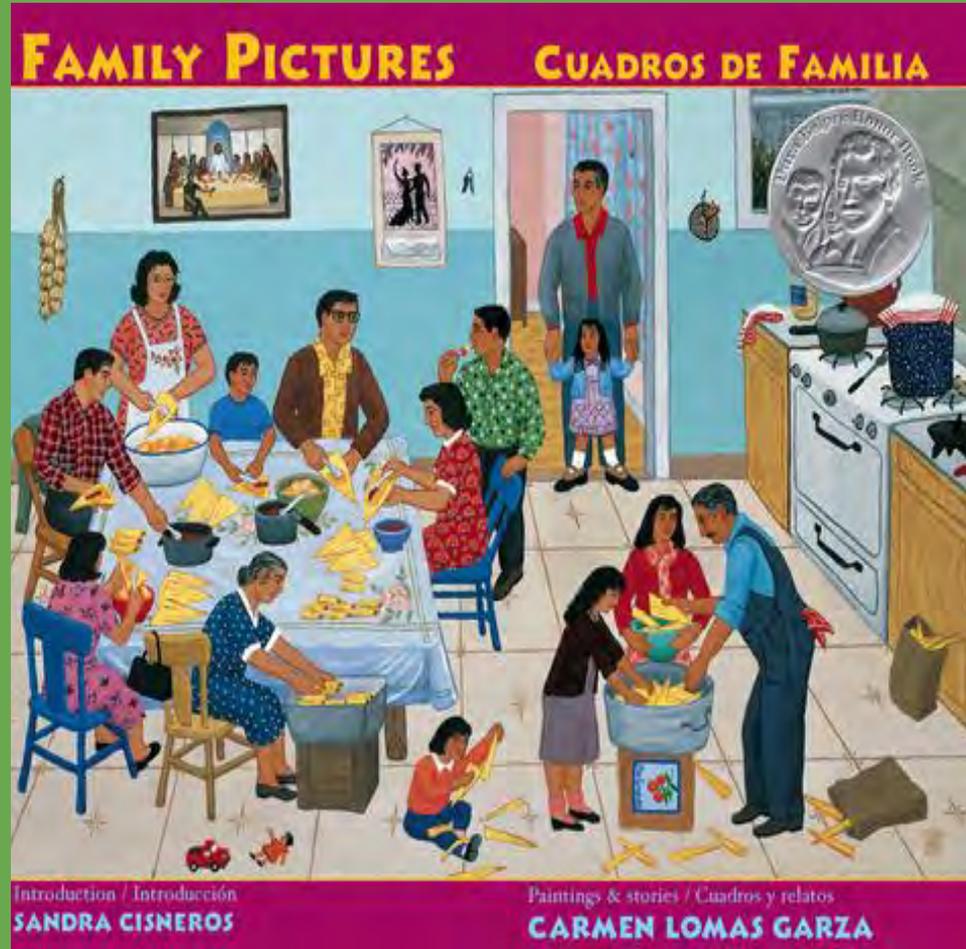
California Food for California Kids is an initiative of the Center for Ecoliteracy



Agenda

- Welcome and Acknowledgements
- Policy Update
- Guest Speakers
- Tips on Managing School Meals for All Operations with LunchAssist
- Success with School Meals for All
- Breakout Sessions
- Presenter Q+A, Group Discussion
- Resources

National Hispanic Heritage Month



October: National Farm to School Month



Policy Update

“Students can’t learn on an empty stomach. If you don’t continue universal feeding, you will not only have economic devastation, but you will hurt the farmers, ranchers, and the schools that depend on them. It will have a snowball effect.”

– Dominic Machi, Mt. Diablo Unified

HUMAN SERVICES: 1 p.m., Tuesday, November 17th, 2020



Stephanie Bruce

Palm Springs Unified School District

CALIFORNIA TODAY

What to Know About California's Free School Lunch Program

California recently became the first state to offer free breakfast and lunch to all schoolchildren.

Erin Primer, director of food services for the San Luis Coastal Unified School District, recalled a single mother who made \$50,000 a year calling her, pleading to join the program.

“I was like, ‘I’m so sorry, but you don’t qualify,’ and I remember her crying,” Primer told me.

California's 2022 Investments

- \$650 M - School Meals for All
- \$611.8 M - Augmented Reimbursement Rates
- \$600 M - Kitchen Infrastructure and Training
- \$100 M - School Food Procurement Practices
- \$60 M - Farm to School Grant Funding
- \$45 M - Healthy School Meals Pathway (Workforce Development)
- \$2.4 M - Research and Evaluation

Guest Speakers

Strategies for Inclusion with Nutrition Services and District Administration

Ksenia Glenn

Director of Nutrition Services
Upland Unified School District

Presented By:
Ksenia Glenn, RD
Director of Nutrition Services

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UPLAND USD

San Bernardino County

10,000 students - 56% FR - K-12

Our topics today

01.

Trust & Connect

02.

Stay Visible

03.

Include & Celebrate





Meet with Principals

Every time you visit a school, pop in and say "Hello"

Every year schedule at least 2 check ins. Introduce new staff.

• Trust & Connect



Trust

Let your leaders lead. Re-route requests to your team, let your leaders solve problems & present united front. Coach if necessary and have them speak **directly** with the principal, parent, teacher.



Connect

Promote & leverage the talents of individuals on your team
Do your kitchen leads feel included in the school culture?
Spend time and find out.
Ask Principal to include your team in relevant staff meetings
Ask if your connection superstars can inspire others





Meet Lisa

Cabrillo Elementary Lead

Lisa Stewart is a connection superstar. She is a lunch flow expert and well respected within her school community. Lisa solves challenges directly with her teachers and helped her Principal design the bell schedule to make sure all the students had enough time to eat. Lisa is also a former PTA mom and is currently assisting her admin team to build a successful parent group. At our next Nutrition Services team meeting, Lisa will be speaking on how to build connections within the school community. For these stories and more, let's hear from Lisa Stewart.

2. Stay Visible



Volunteer to Present at Board Meetings and leadership events



Get involved in LCAP & Unduplicated Pupil Count Task Force



Get to know your districts LCAP goals. How does your project fit into those goals?

3. Include & Celebrate



Serve

Bring awesome events to your school community (farmers, cows, smoothie taste test)
Harvest of the Month
Field trips (grant funded)

Celebrate

October is Filipino month,
Special treats on NSLW
Work with a local farm.

Get the word out to the community

Celebrate & Highlight team



School Lunch Hero Day

Involve the whole school community, community about this special day several time before the date, involve communications team, Principal, Superintendent.

Thank You



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Feeding the Future with Local Foods

Nancy Rostomily
Director of Nutrition Services
Lodi Unified School District



Feeding the Future with
Local Foods

Lodi Unified Nutrition Services

- Serve ~32,000 meals per day
- Served 5.5 million meals last year
- Average - 69% F/R
- CEP district wide
- 50 district schools (350 sq miles)
 - 38 independent full cooking kitchens
 - Central Kitchen
 - services sites with no facilities
 - vend to 24 contract sites ~200 employees + 30 subs
- Lodi feeds year round
 - SSO-
 - Extended year – ESY & ELOP

Daily
Breakfast
Lunch
Snack
Supper
FFVP - 17 sites

- ~29,000 enrollment
- Budget - \$20 million



HIGHLIGHTS – SY 2022-23



**ALL SCHOOLS WILL BE
CEP**



**Community Eligibility
Provision (CEP)**

ALL 50 Schools

Breakfast & Lunch
FREE
for ALL students

**NO MEAL APPLICATIONS
NEEDED TO QUALIFY**

Fresh Fruit & Vegetable Program Grant (FFVP)

Beckman	Nichols
Clairmont	Live Oak
Needham	Oakwood
Creekside	Parklane
Davis	Sutherland
Heritage	Victor
Houston	Wagner-Holt
Lawrence	Washington
	Westwood

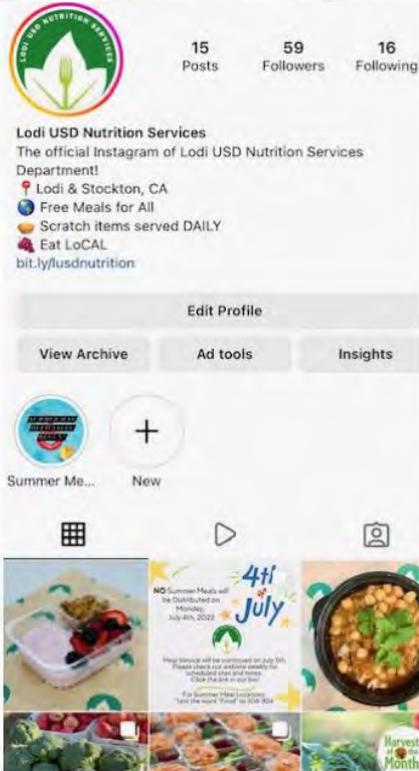
17 Schools Awarded

Re-Introduce our Program

- Communicating what we are doing
 - What meals we serve & how we serve them
 - With current regulations – on site only
 - With current situation – staffing, supply shortages, possible closures, substitutions
- Convey the information
 - Targeting students, parents, site admin
- Using print & social media



What's New



INSTAGRAM

This platform allows us to showcase what our department creates and connect with our surrounding community.

@LodiUSD_NutritionServices



WEBSITE

We have updated our website! Find current tools, information, and forms in an easy, accessible way. Using Videos

Around Campus

NO MORE WONDERING. NO MORE GUESSING.
NO MÁS PREGUNTAS. NO MÁS ADIVINANZAS.

WHAT'S ON THE MENU?

¿QUE HAY EN EL MENU?



SCAN THE QR CODE TO SEE WHAT'S BEING SERVED THIS WEEK!
ESCANEA EL CÓDIGO QR PARA VER QUE SE ESTA SIRVIENDO ESTA SEMANA!



CALIFORNIA FOOD FOR CALIFORNIA KIDS™
THIS INSTITUTION IS AN EQUAL OPPORTUNITY PROVIDER

Banners & Sidewalk Signs

Using QR codes so anyone can scan and go

BAR ITEM OF THE DAY

Write & Erase!

highlight the menu



This Institution is an Equal Opportunity Provider

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WHAT'S ON THE MENU?

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Write & Erase!

highlight the menu

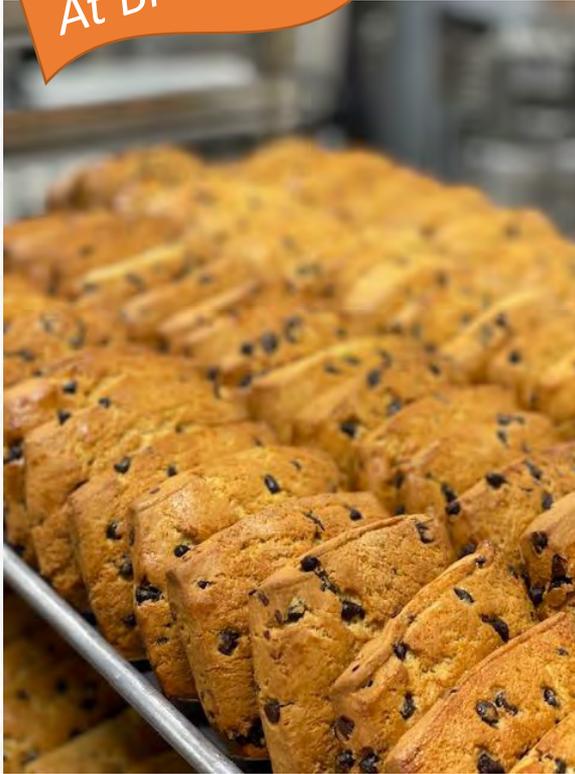


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New Serving Line Posters

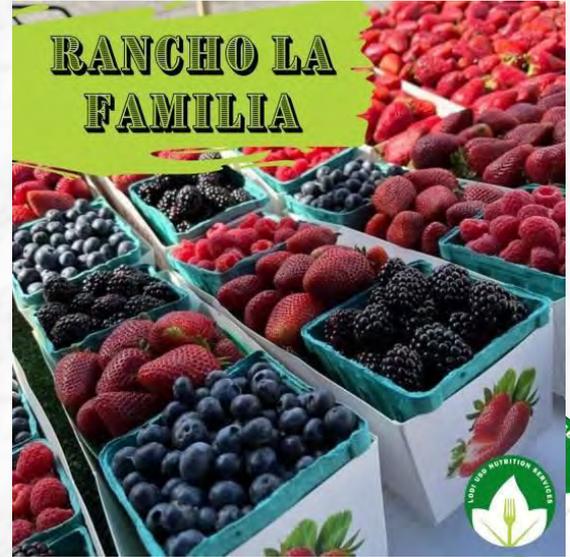
Highlighting the 'Fresh'

At Breakfast



At Breakfast

Highlighting the 'Fresh'



Promoting our Plant Forward Items



Highlighting the 'Fresh'

At Lunch



Engage the Staff

They want to be proud of what they serve



Taste



Introduce the Farmer



Train



Have Fun!



Questions?



NO MORE WONDERING. NO MORE GUESSING.
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Eat LoCAL



LODI USD NUTRITION SERVICES

CALIFORNIA FOOD FOR CALIFORNIA KIDS
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Nancy Rostomily
Director Nutrition Services
Lodi USD

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@lodiUSD_nutritionservices

<http://foodservice.lodiUSD.net>

Tips on Managing School Meals for All Operations

Jen McNeil, RDN, SNS
Co-Founder of LunchAssist

Meet LunchAssist!



Mickinzie Lopez, MS, RDN, SNS



Jen McNeil, RDN, SNS



Angela Gomez, RDN, SNS



Leeza Woodbury, MDA, RDN



Ale Peñaloza, MS, RDN



Shannon Ebron, MS, RDN



Joselyn Caceres, RDN, CDCES



Camille Biazzo, MPA, RDN



Dennis Mwaura



Kammy Benson



Sally Spero, SNS



Mike Munna



Janel Wojcik



Leyla Marandi, MPH



LunchAssist PRO

Over 700 resources, templates, tools, & trainings - all in one place.

District-wide Training

Professional Standards tracking, small group training, and Spanish lessons.



AR Boot Camp

Cheat sheets, checklists, & self-guided modules to ace your Admin Review.

One-on-One Consulting

VIP school nutrition support for a select number of districts in California.

Reimbursement Rates

School Breakfast Program (SBP)	
Basic	Severe Need
\$3.155	\$3.565

National School Lunch Program (NSLP)	
<60% FRPM	>60% FRPM
\$5.305	\$5.325



School Meals for All



Meal participation



Money for school meal programs



Access to nutrition



Challenges

Challenges

The struggle is real



Staffing Shortages



Supply Chain Issues



Price Increases



Special Diets



Facility Limitations

1

Important Deadlines



ASAP

- CNIPS Application Packet
- SY 22-23 Waivers

Sep. 30

- CEP Application
- Permanent Single Agreement

Oct. 31

- Meal Apps/Alt. Income Forms (for LCFF Purposes)

Nov. 2

- Final DC Extract for LCFF



Traditional vs. Provisions

Traditional

- Process Meal Applications & DC
- Meal Counts by Eligibility

CEP

- Submit CEP application
- Complete validation review
- Bulk Meal Counts (tally/clicker)

P2 Base Year

- Process Meal Applications & DC
- Complete Base Year Review
- Meal Counts by Eligibility

P2 Non-base Year

- Bulk Meal Counts (tally/clicker)



LCFF

Outreach

- Messaging to the Community
- Support from District

Income Forms

- Collect Meal Applications or Alternative Income Forms

Direct Certification

- CALPADS Matching Jul.-Nov.
- County Lists
- Extended Eligibility

4

Supplemental Funding

Opt-in:

- Round 2 KIT
- Round 2 Supply Chain

Spend:

- Round 1 KIT **by 6/30/23**
- Round 1 Supply Chain





Training

Join LunchAssist PRO

Find Us, Friend Us, Join Us!

 @LunchAssist

 jennifer@lunchassist.org

 @LunchAssist

 www.lunchassist.org



SCAN ME



Success with School Meals for All

SUCCESS WITH SCHOOL MEALS FOR ALL

A guide for school district administrators on navigating successful implementation of the new School Meals for All policy.



School Meals for All, or universal school meals, means that every K–12 student in California’s public schools is now offered free breakfast and lunch at school, permanently. On this page, we’re sharing the most important things to know about this new policy and how you can support your students, school nutrition department, and school district:

What are the Key Benefits of School Meals for All?

1. **Improved nutrition:** students who consume school meals are healthier
2. **Better academic performance:** healthy school meals prepare students to learn
3. **Reduced absenteeism:** providing school meals reduces absenteeism and tardiness

- [Success with School Meals for All: Guide for School District Administrators](#)
- [Making the Case: For Healthy, Freshly Prepared School Meals](#)



FOR HEALTHY, FRESHLY PREPARED SCHOOL MEALS

Breakout Sessions

Breakout Session Questions

1. What strategies are you using to speed up the lunch line or provide students with additional time to eat?
2. What has been successful in communicating School Meals for All with families and other stakeholders?
3. How will you use the KIT and training funds to enhance your freshly prepared meals?

Presenter Q+A
Group Discussion

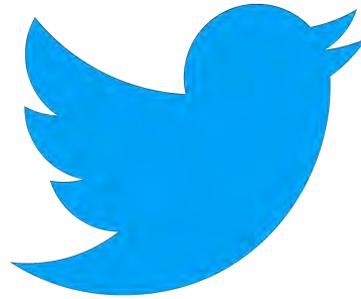
Resources

- CEL: Join the [California Food for California Kids Network!](#)
- CEL: Fresh from California [Menu Planning Support Sessions](#)
- CEL: [School Food Innovator Series #2](#)
Wednesday, November 30, 2022 @ 1:30 p.m. PT
- [CDFA Farm to School Network](#): Community of Practice #5
Thursday, November 17, 2022 @ 1:30 p.m. PT
- CDFA: [Planting the Seed: Farm to School Roadmap for Success](#)
- Chef Ann Foundation: [Get Schools Cooking Program Application](#)
| *Deadline: September 30, 2022*

Thank you!



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